

# Water Plus pitch the Caravan Club a saving of £172,900 a year



"I've worked with Water Plus for some time and have a strong relationship with my Account Manager. As well as fixing my immediate problem, they made recommendations of how we could further reduce consumption.

I was very impressed with the speed of Water Plus arranging for a specialist team to attend my site and subsequently resolve my problem."

Steve Kovacs, Procurement Manager,  
Caravan and Motorhome Club

## Challenge

The Caravan Club was suffering from costly leaks. They wanted one leak detection and repair service for all their 200 sites.

## Solution: leaks fixed

We responded within 72 hours, found and dealt with leaks, and made recommendations to minimise other water wastage.

## Savings



**£172,900 a year**  
saved by fixing leaks



**Lower water costs**  
through less  
water wastage



**Money saved**  
by shutting off  
unused water pipes

# Advanced Water Services

## Client

The Caravan and Motorhome Club represents over 1 million caravan and motorhome users and they have over 200 sites across the UK. As their sites span across the country, they'd previously called on the services of numerous companies to fix leaks.

## Challenge

Many of the club's sites have aging water networks, because of this leaks are a common occurrence. Finding consistent and quality leak detection and repair services was proving time consuming and costly. It was clear that instead of using various suppliers to fix leaks, it would be more efficient to use one service for all their sites.

In one of their regular account management meetings, the club decided they wanted to trial our nationwide Water Plus leak detection and repair service on their Kendal site. The site had a higher than normal water bill, indicating a leak, but due to the 63 acre size the club did not want a time-consuming and expensive test of the entire site.

## Savings

Finding this leak **saved the club 5m<sup>3</sup> of water an hour.**

After our recommendations were implemented, we found and fixed five more hidden leaks **saving the club £172,900 a year!**

## Solution

We conducted leak testing and successfully found the site's leak, along with making recommendations to minimise their water wastage.

- We sent a specialist leakage team to the club's site within 72 hours.
- Rather than testing the entire site, we did initial leak testing to highlight 3 high risk areas. This showed where the leak was most likely to be.
- We then fully tested these 3 areas, along with usual leak culprits such as toilet blocks and wash taps.
- The leak was found in an unused part of the site, which was one of the high-risk areas we identified.
- Rather than pay for unnecessary repairs we simply recommended the club to shut off the water supply to the unused area, avoiding future costs.
- We identified that the pipe schematic had not been updated for a long time, which had been causing discrepancies.
- To make future leaks easier to locate and fix, we recommended the pipe schematic be updated and that the club install sub-meters and isolation valves.